

**APPENDIX D
PRICING AND SERVICES INDEX**

Customer Discount			
Security Services Categories	Small Customer	Medium Customer	Large Customer
DIR Managed IT Security Services			
A. External controlled penetration testing			
1. Scanning	15%	15%	15%
2. Penetration testing	15% - 19%	15% - 19%	15% - 19%
3. WAR Dialing	15%	15%	15%
4. WAR Driving	15%	15%	15%
5. Social Engineering	15%	15%	15%
6. Applications Assessment	15%	15%	15%
B. Security Monitoring and Management Services			
1. NIDS/NIPS Systems			
a. Cyber Attack Alerts	10% - 20%	10% - 20%	10% - 20%
b. Cyber Attack Countermeasures	10% - 20%	10% - 20%	10% - 20%
c. Configuration Management of Monitored Devices: Security Hardware	10% - 20%	10% - 20%	10% - 20%
d. Configuration Management of Monitored Devices: Security Software	10% - 20%	10% - 20%	10% - 20%
2. HIDS/HIPS Systems			
a. Cyber Attack Alerts	40%	40%	40%
b. Cyber Attack Countermeasures	10%	10%	10%
c. Configuration Management of Monitored Devices: Security Hardware	40%	40%	40%
d. Configuration Management of Monitored Devices: Security Software	10%	10%	10%
3. Host and Applications Log Monitoring			
a. Correlation and reporting of specific server logged events	10%	10%	10%
b. Capture, store and reporting logged events	10%	10%	10%
4. Network attack activity	40%	40%	40%
5. Continuous event identification	40%	40%	40%
6. Advanced analysis and correlation of security events	45%	45%	45%
7. Expert human interpretation	15%	15%	15%
8. Timely response and escalation procedures	15%	15%	15%
9. Dynamic online reporting	40%	40%	40%
10. Security management and event responses ractices	15%	15%	15%
11. Intrusion detection and response	10%	10%	10%
12. Antivirus, email and anti-spam	20%	20%	20%
13. Firewall/VPN monitoring services	10%	10%	10%
14. Firewall/VPN management services	10%	10%	10%
IT Security Services			
A. Security Governance and Advisory Services			
1. HIPAA Planning and Implementation	15%	15%	15%
2. Texas Administrative Code, Chapter 202	15%	15%	15%
3. Texas Government Code, Chapter 2059	15%	15%	15%
B. Network infrastructure discovery, mapping and inventory services			
1. Connection and configuration	15%	15%	15%
2. Scanning	15%	15%	15%
3. Topology mapping	15%	15%	15%
4. Network utilization and change detection	15%	15%	15%
5. Network forensics and hot fix detection	15%	15%	15%
C. Infrastructure Services			
1. Firewall and VPN policy and architecture review	15%	15%	15%
2. IDS/IPS policy and architecture review	15%	15%	15%
3. Access control/identity management review/integration services	15%	15%	15%
4. Network architecture review	15%	15%	15%
5. Host hardening and secure build development	15%	15%	15%
6. Disaster Recovery plan review, development and telecommunications redundancy	15%	15%	15%
7. High availability architecture review and development	15%	15%	15%
D. Risk and Vulnerability Assessment Services			
1. Perimeter vulnerability scans	15%	15%	15%
2. Perimeter penetration scans	15%	15%	15%
3. Internal network vulnerability assessments	15%	15%	15%
4. Network risk assessments	15%	15%	15%
5. Host vulnerability assessments	15%	15%	15%
6. Host risk assessments	15%	15%	15%
7. Applications architecture assessment	15%	15%	15%
8. Applications penetration testing	15%	15%	15%

	9. Secure code reviews	15%	15%	15%
	10. Commercial product assessment	15%	15%	15%
	11. Data security assessment	15%	15%	15%
	E. Implementation Services			
	1. Security product deployment & configuration services	15%	15%	15%
	2. Firewall/VPN deployment and configuration services	15%	15%	15%
	3. NIDS/NIPS deployment and configuration services	15%	15%	15%
	4. HIDS/HIPS deployment and configuration services	15%	15%	15%
	5. PKI and access control design and implementation services	15%	15%	15%
	F. Incident Response Services			
	1. Virus outbreak assistance	10% - 20%	10% - 20%	10% - 20%
	2. Ciber attack response assistance	10% - 20%	10% - 20%	10% - 20%
	G. Security Support, Intelligence and Alerting Services			
	1. Firewall support services	10%	10%	10%
	2. Virus outbreak notification services	40%	40%	40%
	3. Vulnerability alerting services	10%	10%	10%
	4. Internal threat alerting services	20%	20%	20%
	5. External threat alerting services	10%	10%	10%
	H. Security Training Services			
	1. Firewall training	15%	15%	15%
	2. Security awareness training program development	15%	15%	15%
	3. End user security awareness training	15%	15%	15%
	4. Infrastructure security principles training	15%	15%	15%
	5. Applications security principles training	0%	0%	0%
	6. Forensic/Incident response training	15%	15%	15%
	7. Windows security training	15%	15%	15%
	8. Hacking techniques and tools training	0% - 15%	0% - 15%	0% - 15%
	9. IT security certification training	15%	15%	15%
	10. Compliance reporting	N/A	N/A	15%
	11. Security Policy and Guideline Development	15%	15%	15%

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